

- According to the IFRS results for 9M 2010 ALROSA's profit is RUB 10 989 mln with growth of 6.5 times to the same period of previous year.
- ALROSA's adjusted EBITDA for 9M 2010 increased 2.4 times compared to 9M 2009, EBITDA margin grew from 25.2% up to 33.3%.
- In 3Q 2010 ALROSA received profit of RUB 5 974 mln, adjusted EBITDA is RUB 9 517 mln with margin increase from 35.2% in 2Q 2010 to 36.7% in 3Q 2010.

Financial summary (RUB mln)	9M 2010	3Q 2010	9M 2009	2Q 2010
Revenue	90 333	25 941	49 841	33 310
Cost of sales	(51 939)	(13 927)	(28 440)	(16 830)
Royalty	(2 632)	(877)	(2 632)	(878)
SG&A	(4 499)	(1 752)	(4 311)	(1 342)
<i>Note: net gain (loss) from foreign exchange forward contracts</i>	624	879	9 361	(2 761)
Other income/expenses result	(8 168)	(2 421)	(8 300)	(5 371)
Operating profit	23 719	7 843	15 519	6 128
Finance income	279	1 696	4 006	111
Finance costs	(10 292)	(2 084)	(15 399)	(9 053)
Share of net profit of associates	1 040	514	336	166
Income tax	(3 757)	(1 995)	(2 784)	(325)
Profit (loss) for the period	10 989	5 974	1 678	(2 973)
Adjusted EBITDA	30 118	9 517	12 549	11 747
<i>margin, %</i>	33,3	36,7	25,2	35,2

- Strong demand for ALROSA's rough diamonds drove revenue growth up to RUB 90.3 bln which is 1.8 times higher than 9M 2009.
- Increase of RUB/USD FX rate resulted in positive gain from foreign exchange forward contracts in 3Q 2010 at the level of RUB 879 mln compared to non-cash loss from these contracts of RUB 2 761 mln in 2Q 2010.
- Restructuring of ALROSA's debt in 2010 reduced finance costs almost by RUB 7 bln in 3Q 2010 compared to 2Q 2010.

Investor Relations