



АЛРОСА  ALROSA

IR-Release: 1H2011 OJSC ALROSA RAS results



OJSC ALROSA 1H2011 results*:

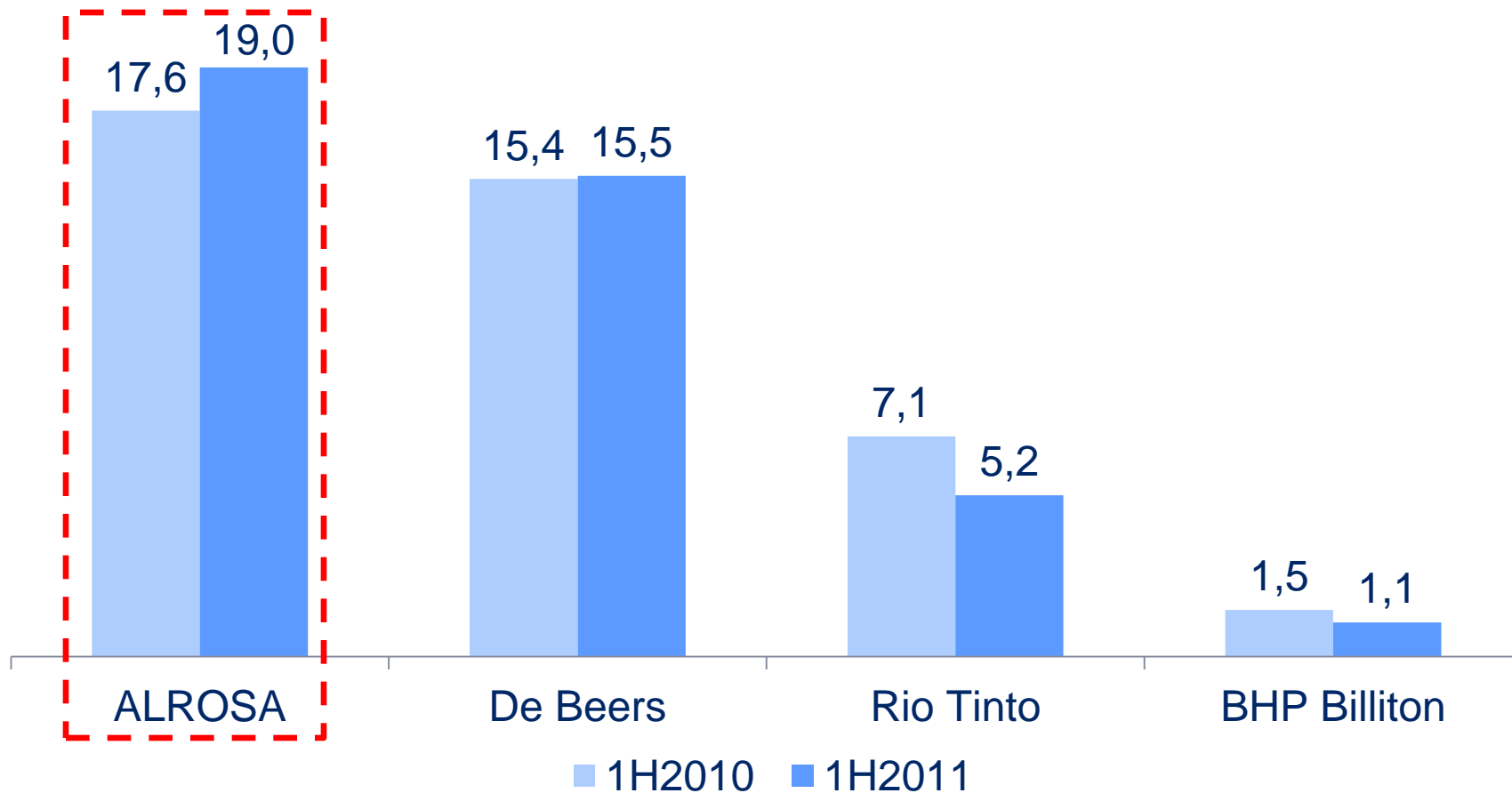
- ◆ In 1H2011 ALROSA mined 19 mln carats, increasing production volumes +8% and remaining the №1 world diamond producer
- ◆ 1H2011 ALROSA sales are in line with production volumes
- ◆ Due to rapid growth in diamond prices in 1H2011 OJSC ALROSA's revenue is comparable to 1H2010 with lower sales volumes
- ◆ OJSC ALROSA's operating profit increased 22%, while net income is 5.5 times more compared to 1H2010

***Here and further financial results are according to Russian accounting Standards for OJSC ALROSA, while production and sales volumes relate to ALROSA Group**

№1 diamond producer worldwide



Diamond production by major miners, mln ct

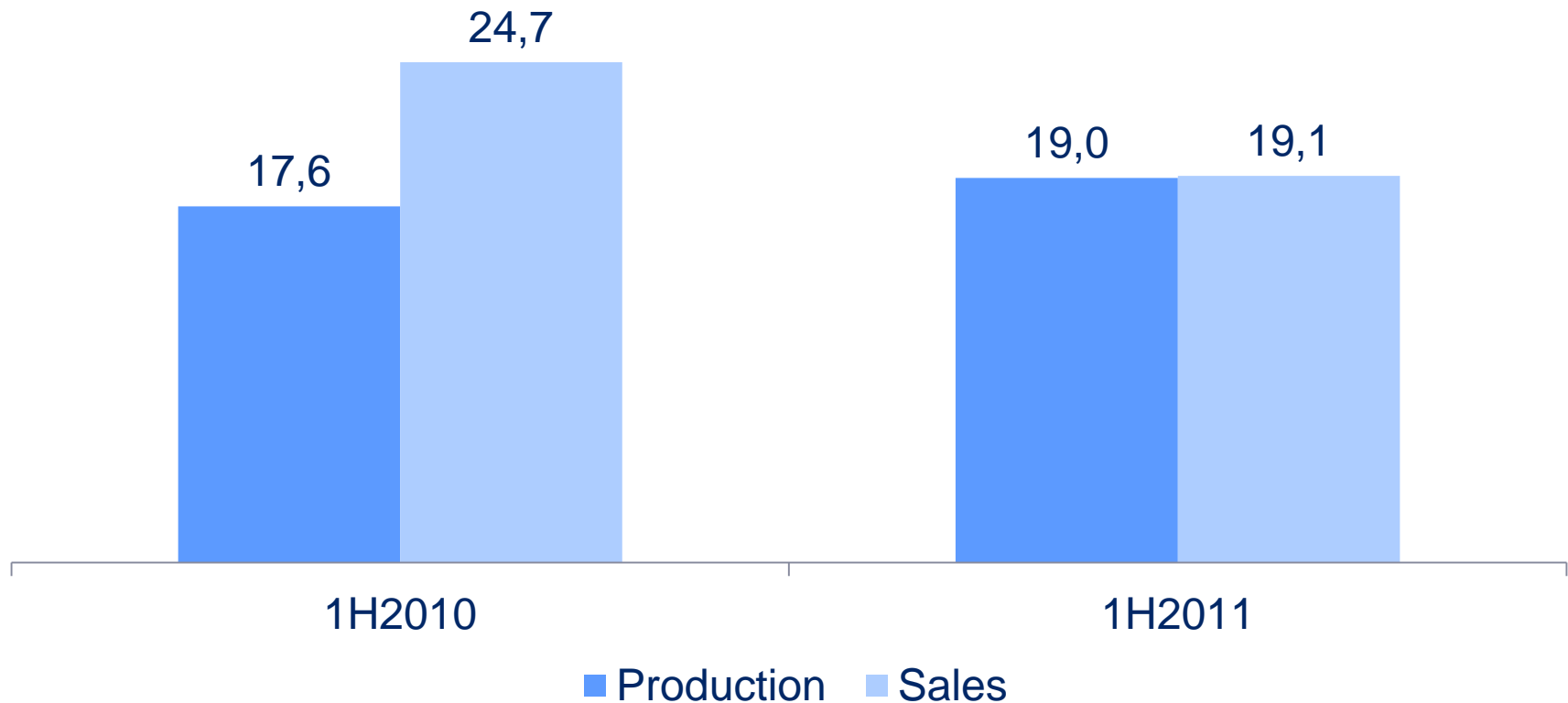


ALROSA production and sales results



- ALROSA sold more diamonds in 1H2010 compared to 1H2011 due to the sale of stock accumulated during 2009
- In 2011 ALROSA's sales are in line with production volumes
- Due to higher diamond prices in 1H2011 OJSC ALROSA maintained comparable to 1H2010 level of revenue

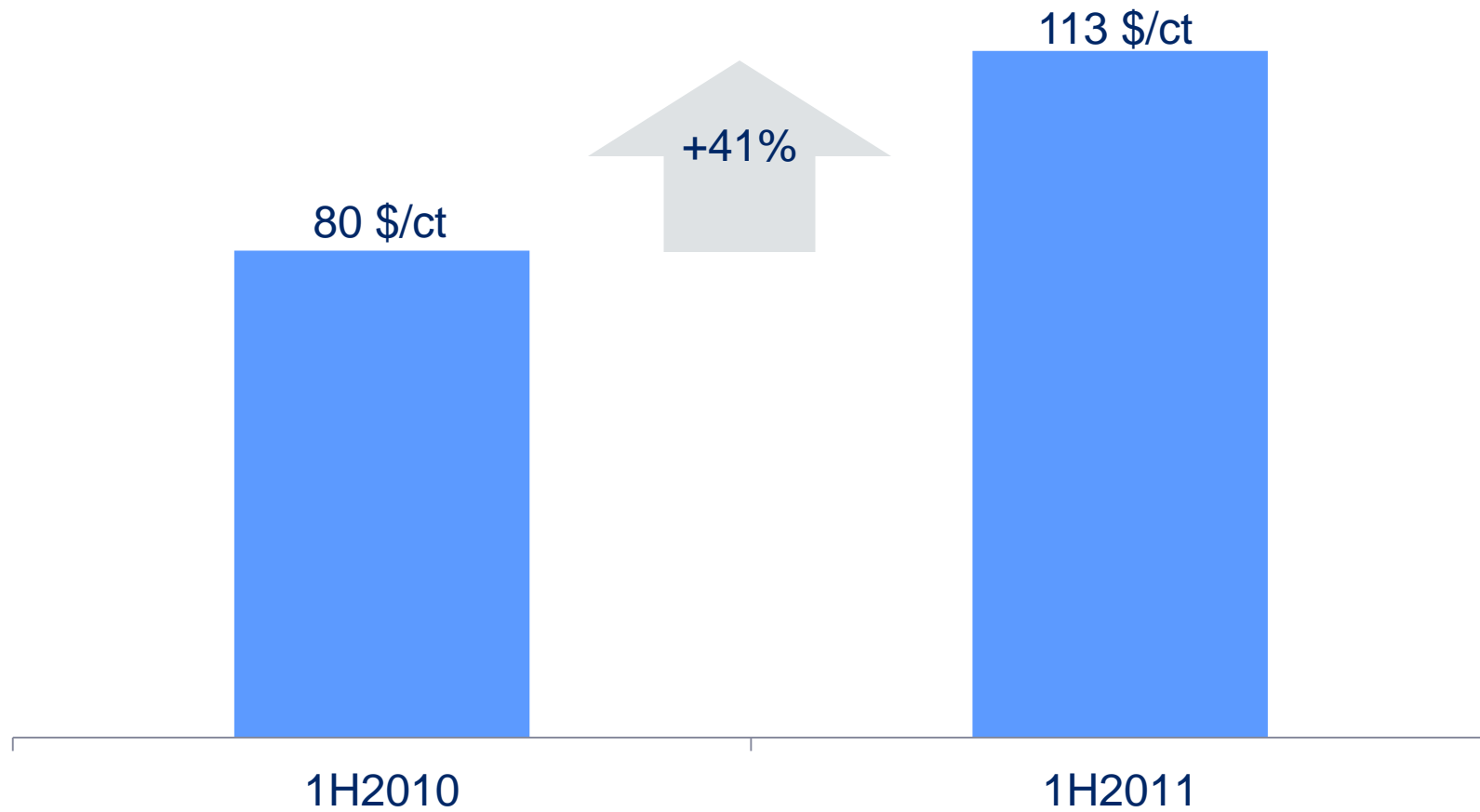
Production and sales, mln ct



In 2011 diamond prices grow rapidly



Average price per carat sold



1H2011 OJSC ALROSA results summary



RUB mln	1H2011	1H2010	Change
Revenue	52 444	53 579	-2%
COGS	(21 034)	(27 971)	-25%
SG&A	(8 213)	(6 570)	+25%
Operating profit	23 197	19 038	+22%
Other income/expenses result	(2 156)	(14 400)	-85%
Profit before taxes	21 041	4 638	4.5x
Taxes	(4 645)	(1 679)	2.8x
Net income	16 396	2 959	5.5x
Diamond production volumes (mln ct)	19,0	17,6	+8%
Diamond sales volumes (mln ct)	19,1	24,7	-23%



Thank you!

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